Patent searcher and patent attorney – an inseparable team
Teamwork

If everyone is moving forward together, then success takes care of itself

I can do things you cannot, you can do things I cannot, together we can do great things

Henry Ford, 1863-1947

Mother Teresa, 1910-1997
The FTO Challenge
Freedom to Operate Analysis

Search
Patent Literature

Legal Opinion
The Patent Forest – dark and dangerous

Source: Internet
The Attorney’s Tools

Source: Internet
The illumination of the Patent Forest – Attorney’s Approach
The Searcher’s Tools
The illumination of the Patent Forest – Searcher’s Approach
Freedom to Operate Analysis

Search
Patent Literature

Legal Opinion
Over-the-Wall-FTO
TEAM - The German Approach

TOLL-EIN Anderer Macht's
(Cool – someone else is doing it)
TEAM - The English Approach

Together Everyone Achieves More
FTO-Search – Success Factors

Common Challenge with Common Goals
A perfect team - an inseparable team

Source: Internet
To become inseparable you have to tear down the walls
The common goal of an FTO analysis

Find a safe way through the Patent Forest
Freedom to Operate Analysis

- Search Patent Literature
- Legal Opinion
- Action
  - Attack the validity
  - Work/Invent around
  - License
Patent Attorney’s Tools
Obstacles are different
Attacking - the Patent Searcher can support
Working around - the Patent Searcher can support
Takeaways

For an inseparable team no challenge is insuperable!

Thank You!

Take the freedom to co-operate!